

Maxwell, Brian S CIV DLA LAND AND MARITIME (US)

From: Mitch Blackman <mitch@kampi.com>
Sent: Monday, November 26, 2018 1:37 PM
To: McCormick, Stephanie J CIV DLA LAND AND MARITIME (USA); DLA Maritime Post Award FMSE5; Maxwell, Brian S CIV DLA LAND AND MARITIME (US); Royer, Matthew A CIV DLA LAND AND MARITIME (US); 'Steve Carroll'; pres@kampi.com; don@kampi.com; reinhard.seipp@meopta.com
Subject: [Non-DoD Source] formal protest for purchase SPE7M819C0003
Importance: High

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Solicitation: SPE7M818R0029
P/R: 0074598680
Contract Number: SPE7M819C0003
NSN: 1240-01-390-4980
Cage Code: 7Z016
Attn: Stephanie McCormick,

Dear Ms. McCormick,

This constitutes a `Formal Protest` of contract SPE7M819C0003. The contract was awarded to Optex Systems (0BK64) for 520 each of NSN 1240-01-390-4980 @ \$3708.00 each, in addition to one(1) each for FAT testing @ \$39,102.00, for a total value of \$ 1,967,262.00. Kampi Components (7Z016) quote was submitted for the same item @ \$3535.04 each, but without the FAT requirement, as our source, Meopta (66083) has been waived for FAT. The total value, if awarded to Kampi Components, would have been \$1,838,220.08. That would allow the DLA to realize a savings of \$ 129,041.92.

Based on the information provided above, I respectfully request the reason Kampi Components was not awarded the contract.

While the DLA's goal is to reduce costs across the board, this is in direct contrast of the mission. We receive communication from DLA buyers daily, requesting better pricing for items with considerably lower dollar values. This makes the awarding of this contract, for significantly increased funding, even more perplexing.

I sincerely appreciate any assistance you are able to provide in helping to clarify this urgent matter.

Please feel free to contact me with any questions, comments or concerns you may have.

Thank you and best regards,

Mitch

Mitch Blackman

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*****Are you being inundated with RFQs? Want to streamline your bid process? Be sure to ask about our Strategic Partnership Initiative program < Caution-<http://www.kampi.com/exclusive-vendor-program> > .*****

*****Check out our website: [Caution-www.kampi.com](http://www.kampi.com) < Caution-www.kampi.com > - Tell us what you think!*****